

Daniel Traça  
Full Professor  
NOVA School of Business and Economics (NOVA SBE)  
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Rua da Holanda 1  
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Carcavelos  
Portugal  
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## Personal information

**Daniel Traça** is Dean and Professor of Economics at Nova School of Business and Economics (Nova SBE), in Lisbon. He is also Visiting Professor at INSEAD, in France and Singapore. Previously, he was Assistant Professor at INSEAD, and held the Marie et Alain Philippon Chair in Managing for Sustainable Human Development, at the Solvay Business School, in Brussels, where he was Vice-President and Director of the MBA Program. He was Visiting Professor in the KDI School of Management and Policy, in Seoul, and in the Graduate Institute of International Economics, in Geneva. Daniel Traça graduated from Nova School of Business and Economics and obtained his PhD from Columbia University, New York. He has worked as a consultant for the World Bank and the European Commission and published his scientific research in several leading international academic journals in the field of Globalization and Economic Development.

## Qualifications

Economics, Doctorate, Columbia University  
... → 1996

Economics, Master, Columbia University  
... → 1994

Economics, Bachelor, Universidade NOVA de Lisboa  
... → 1990

2004 → 2008 Marie and Alain Philippon Chair in Managing for Sustainable Human Development

2000 → 2004 Assistant Professor, INSEAD, Singapore

1999 → 2000 Visiting Research Fellow, Banco de Portugal

1999 Visiting Professor, KDI School of Management and Policy

1996 → 1999 Assistant Professor, INSEAD-Institut Européen d'Administration des Affaires

1993 → 1996 Teaching Assistant, Columbia University

1994 → ... Research Intern, The World Bank, Washington, DC

## Employment

### Dean

NOVA School of Business and Economics (NOVA SBE)  
Universidade NOVA de Lisboa  
Carcavelos, Portugal  
30 Apr 2015 → present

### Full Professor

NOVA School of Business and Economics (NOVA SBE)  
Universidade NOVA de Lisboa  
Carcavelos, Portugal  
28 Nov 2014 → present

### Deputy Dean

NOVA School of Business and Economics (NOVA SBE)  
Universidade NOVA de Lisboa  
Carcavelos, Portugal  
31 Dec 2012 → 30 Apr 2015

### Associate Dean, Pre-Experience Studies

NOVA School of Business and Economics (NOVA SBE)  
Universidade NOVA de Lisboa  
Carcavelos, Portugal  
30 Jan 2009 → 30 Apr 2015

**Associate Professor**

NOVA School of Business and Economics (NOVA SBE)  
Universidade NOVA de Lisboa  
Carcavelos, Portugal  
5 Jan 2009 → 28 Nov 2014

**Invited Assistant**

NOVA School of Business and Economics (NOVA SBE)  
Universidade NOVA de Lisboa  
Carcavelos, Portugal  
11 Aug 1989 → 30 Aug 1991

**Member of the Strategic Advisory Board - ACEPI, Association for Digital Economy**

1 Jan 2018 → present

**Member of the Advisory Board of Business Council for Sustainable Development**

1 Jan 2018 → present

**Non-Executive Board Member**

Caixa Geral de Depósitos  
Lisboa, Portugal  
1 Jan 2014 → 1 Jan 2016

**Visiting Professor**

Graduate Institute of International Economics  
Switzerland  
1 Jan 2007 → 1 Jan 2009

**Vice-President**

Solvay Brussels School - Economics & Management  
Bruxelles, Belgium  
1 Jan 2007 → 1 Jan 2008

**Director of MBA programmes**

Solvay Brussels School - Economics & Management  
Bruxelles, Belgium  
1 Jan 2005 → 1 Jan 2008

**Visiting Professor, MBA**

INSEAD - Institut européen d'administration des affaires  
Fontainebleau, France  
1 Jan 2004 → present

**Research outputs**

**The gravity of experience**

Dutt, P., Santacreu, A. M. & Traça, D., Oct 2020, INSEAD, p. 1-46, 47 p. (INSEAD Working Paper Series; no. 2020/52/EPS).

**The gravity of experience**

Dutt, P., Santacreu, A. M. & Traça, D., Mar 2014, p. 1-45, (Federal Reserve Bank of St. Louis Working Paper Series; no. 2014-041A).

**On the efficiency effects of subsidies in microfinance: an empirical inquiry**

Hudon, M. & Traça, D., 1 Jun 2011, In: World Development. 39, 6, p. 966-973 8 p.

**Avec qui commercerez-vous? Innovation défensive et la tendance à la qualification du travail**

Dutt, P. & Traça, D., 1 Nov 2010, In: Canadian Journal of Economics. 43, 4, p. 1198-1220 23 p.

**Corruption and bilateral trade flows: extortion or evasion?**

Dutt, P. & Traça, D., 1 Nov 2010, In: Review of Economics and Statistics. 92, 4, p. 843-860 18 p.

**Remittances and domestic investment in developing countries: an analysis of the role of financial sector development**

Gheeraert, L., Mata, R. S. & Traça, D., 1 Jan 2010, p. 1-35, (CEB Working Paper; no. 10/013).

**Spillovers and the competitive pressure for long-run innovation**

Balcão Reis, A. & Traça, D., 1 May 2008, In: European Economic Review. 52, 4, p. 589-610 22 p.